



Job title: Part Time Telecom Sales Executive (Telesales)

Salary: £12,000 - £15,000 pro rata with fantastic sales and commission scheme

Job description:

Amelix Telecom is looking for an experienced Telesales executive to work from our office in Canterbury (CT1). The role will be to sell the benefits of switching potential clients Telecoms accounts to Amelix Telecom (www.amelixtelecom.co.uk)

Your working day will spent on the phone making outgoing calls to business throughout the UK selling Amelix Telecoms portfolio of services as well as following up leads from the website and other members of Amelix Group's account managers.

The role will involve

- Describing Amelix Telecoms benefits and any special offers.
- Give advice about how Amelix Telecom can save them money
- Performing bill analysis
- Provisioning services for new clients and giving exceptional customer service
- Gather and document information about all new customers and potential customers
- Maintain client database, including dates for follow up calls.

The right candidate for us will have

- Excellent communication and listening skills
- A polite, confident and friendly manner
- Initiative
- Confidence using computers
- To enjoy working with customers and building relationships.
- A positive attitude.
- Flexibility and quick thinking.
- Perseverance and the ability to respect customers' answers.
- Good knowledge about all the company's products and services.
- Well -organised and thorough, even under pressure.
- Enjoy working within a target-driven team environment.
- Understanding and comply with the legislation relating to direct marketing and the telecommunication industry,

Benefits:

- Excellent career opportunities
- Investment in training
- 22 days annual leave pro rata (increasing by 1 day annually to maximum of 28 days)
- Discretionary annual bonus, payable in December, dependent upon companies results

Qualifications/Experience required:

Good academic background with a proven use of Information Technology. A proven track record in Telesales or experience in the Telecoms industry would be a bonus but not essential as full training will be given.

Driving licence: Not essential

Hours: Flexible and open to negotiation, our office is open 9am-5.30pm Monday to Friday so working hours would need to fit this criteria..

To apply for this position please send your CV with a covering letter, quoting the reference where you saw the job advertised.

CVs should be e-mailed to: recruitment@amelix.co.uk or posted to:

Telesales Role

Amelix Telecom
8 City Business Park
Canterbury
Kent
CT1 1DX

Confidential Fax: 08700 63 20 15

Amelix Limited is an equal opportunity employer.

NB: Amelix operates a no-smoking policy. There are no designated areas for smokers.